

**Questions and Answers #3**  
**RFP 720C-04327-12R Medicare Part B Reimbursement – Medical Durable Services**

Question #1                      Richmond is in round 2 of the CMS bid process and we will be bidding on several categories. If a company is chosen and they have not won a bid for an item that is being requested...will that company be able to still supply the patient with the equipment but bill Medicaid as the payor of last resort?

Answer:                      No. This contract deals with Medicare Part B Reimbursement only. Depending on how CMS makes it award, will decide if this contract stays in-force or is cancelled.

Question #2                      If the pt. in enrolled in a managed care HMO that the DME supplier is not in network with can Medicaid be billed?

Answer:                      No. It is not part of this contract.

Question #3                      Does it matter the size of the chosen agency?

Answer:                      No.

Question #4                      How many suppliers do you anticipate winning the bid?

Answer:                      Do not know how many suppliers will be awarded a contract. The evaluation team will make that decision in determining what is in the best interest of the Agency based on their evaluations of the RFP responses.

Question #5                      How much of a factor does being SWaM certified play a part

Answer:                      A Virginia DMBE certified SWaM vendor will receive 20 points in the first evaluation score out of the total of 100 points assigned over the evaluation criteria listed in the RFP.